



TPL Advantage delivers savings made simple.

As the vendor of choice for CMS and some of the largest Medicaid MCOs in the country, Performant capitalizes on our extensive knowledge of specialized recoveries and long-standing relationships with commercial payers to provide proven, purpose-built cost avoidance and post-payment recovery solutions backed by transparent reporting, proprietary analytic tools, and a specialized team of industry professionals.

Optimized cost avoidance and reclamation solutions—led by eligibility experts, backed by sophisticated analytics.

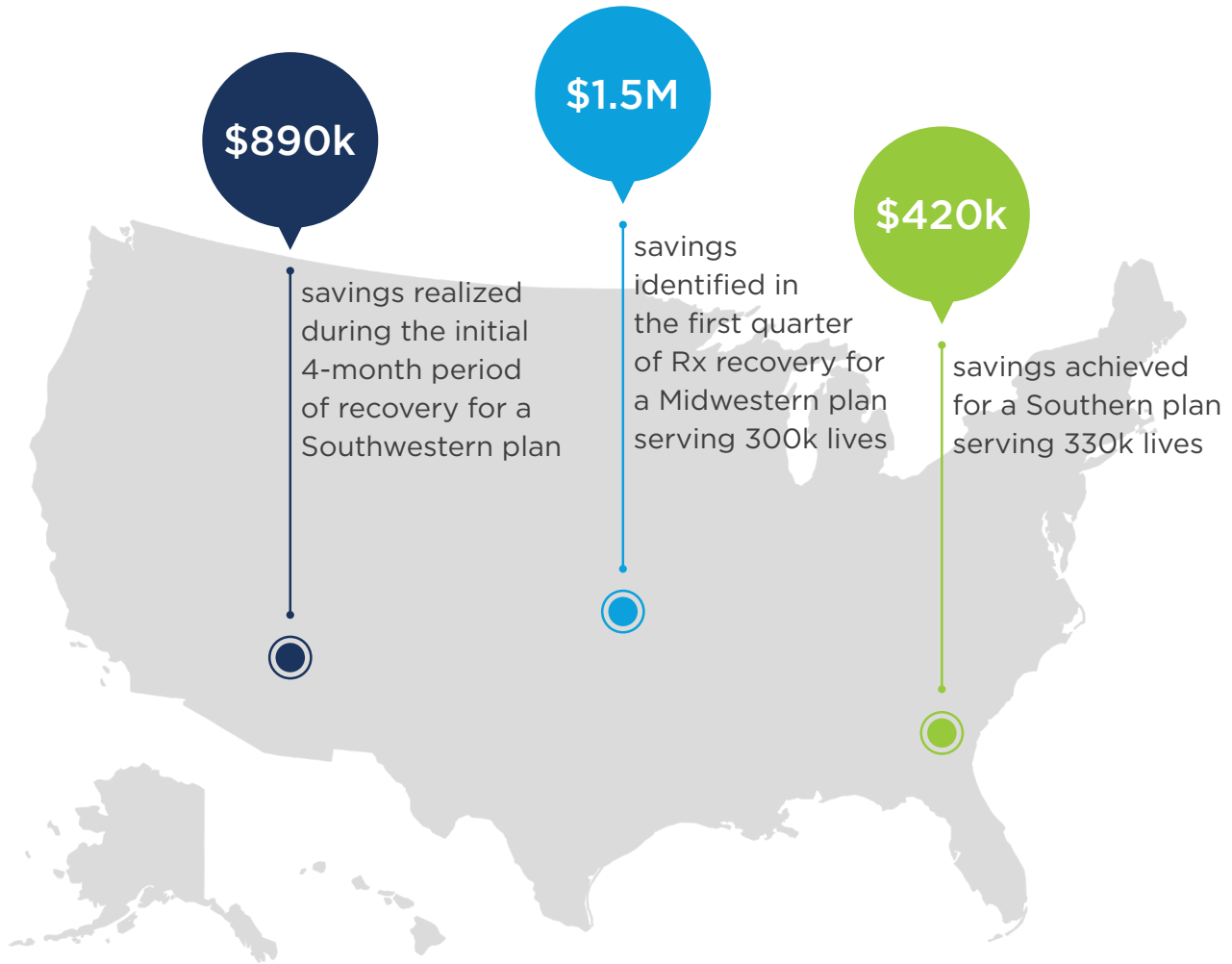
Is your Medicaid MCO optimizing cost management?

The healthcare landscape is changing. While Medicaid managed care organizations (MCOs) attempt to lessen the burden on providers—allowing providers to focus valuable resources on patient care—financial projections must still be achieved. Focusing on improved carrier-to-carrier reclamation provides MCOs additional savings to offset increased medical spend.

We leverage eligibility information from multiple third-party liability (TPL) sources to create a repository of other coverage information, comparing the MCO's enrollment roster against our robust data warehouse to identify payers that should be primary to Medicaid. Valuing client partnerships above profitability, we do not sacrifice savings and quality through deploying automation alone. Performant pursues claims other vendors miss with automation, performing outreach to verify minor discrepancies in member data that may have resulted in automatic denial.

Performant's proven medical and Rx reclamation programs are supported by our commitment to full transparency to the MCO—providing billing and recovery details and why previous efforts failed to identify savings. Our flexible platform enables us to design custom programs for each MCO's needs, while our extensive resources and dedicated account management ensure expedited and accurate program implementation. Our identification, cost avoidance (medical claims only), billing, and reclamation solutions ensure payment appropriateness and recover payments where Medicaid should have been the payer of last resort.

MEDICAL & Rx TPL RESULTS



250M

unique individuals in our eligibility repository accessible to Medicaid MCOs—offering increased savings potential for many Medicaid plans

Rx TPL USE CASE



\$736k

recovered in incorrectly paid pharmacy claims from the previous two years as part of a retrospective review of terminated members for a Midwestern plan

Partnering with Performant can result in claim savings up to **\$7.00** per member per year. Since 2018, we have recovered more than **\$275 million** across **10 million** member lives for Medicaid MCOs.



Email us at marketing@performantcorp.com or click [TPL Advantage Chat](#) to schedule a discovery session with one of our TPL Advantage advisors today.